

ENJ. 10.3
March 4, 2010

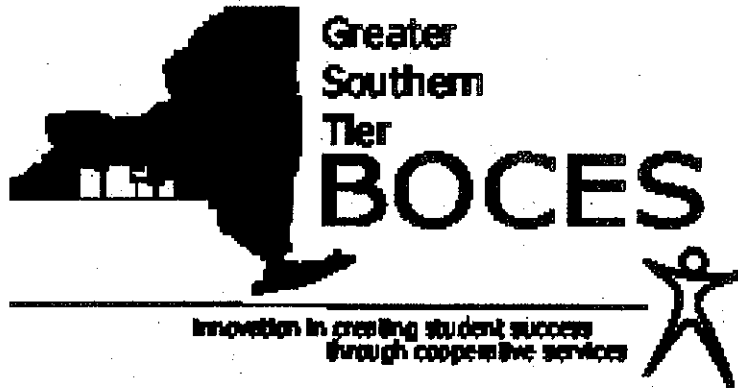
Strategic Planning Process

Partnership Agreement Between

PLC Associates



And



PLC Associates, Inc.
Suite 300 Bldg 200
1250 Pittsford-Victor Rd.
Pittsford, NY 14534
(585)264-0886
www.plcassociates.com

Partnership Agreement

This Agreement is between PLC Associates, Inc. and GST BOCES

Client Organization:	Horseheads Central School District
Address:	One Raider Lane
Phone:	(607) 739-5601 Ext. 4205
Website:	www.horseheadsdistrict.com
Initiatives:	<p>At the request of Horseheads Central School District, through GST BOCES, PLC Associates will provide:</p> <p>Deliverable #1 – April / May 2010 The complete delivery of The Student Voice (SV). (Note: As a long-term client, utilizing multiple services, PLC will deliver the SV at \$1,500.00, a 50% reduction, as promised to Dr. Ralph Marino, per discussions.) Includes: Design, delivery, reports, in excel format, PowerPoint, Executive Summary. Two (2) hard copies will be provided to the district of each report, the electronic versions will be made available.</p> <p>Deliverable #2 Strategic Plan Implementation: Key Tasks Includes all Key Tasks outlined in attached Power Point (pp. 7-10) PLC will create the associated protocols for implementation including the Implementation Team (IT) Operational Guidelines and Site Based Team Building Plans. Additionally, PLC will assist district in identifying annual targets, utilizing the data dashboard and providing facilitation / guidance around the activities, as requested.</p> <p>Time provided in Webinar Block (10) \$2,950. Contract includes 1 Block. Conference calls are non-billable. Additional onsite days billed at \$1,900 as requested.</p> <p>Deliverable #3 Training / Facilitation -Implementation Team – 3 Sessions</p> <ul style="list-style-type: none">• March 2, 2010• June 7, 2010• October, 2010 (TBD) <p>-Administration Team / Team Leadership – 2 Sessions</p> <ul style="list-style-type: none">• June 28, 2010• August 25, 2010 <p>-Leadership – 1 Session</p> <ul style="list-style-type: none">• BOE Retreat: August 1, 2010 <p>-Site Based Team Training</p>

	<ul style="list-style-type: none"> • June 30, 2010 												
Financial/Required Resources:	<p>Professional Courtesy: PLC will deliver the entire Student Voice @ \$1500, professional courtesy, as discussed.</p> <p>PLC Contract to GST BOCES:</p> <ul style="list-style-type: none"> • 2009/2010 Academic Year: <table style="margin-left: 40px;"> <tr> <td>5 (Half) Webinar Block</td> <td style="text-align: right;">\$1,475</td> </tr> <tr> <td><u>Onsites</u></td> <td style="text-align: right;"><u>\$9,000</u></td> </tr> <tr> <td></td> <td style="text-align: right;">\$10,475</td> </tr> </table> <p style="margin-left: 40px;">Plus Student Voice</p> <ul style="list-style-type: none"> • 2010/2011 Academic Year: <table style="margin-left: 40px;"> <tr> <td>Half Webinar Block</td> <td style="text-align: right;">\$1,475</td> </tr> <tr> <td><u>3 Onsites</u></td> <td style="text-align: right;"><u>\$6,750</u></td> </tr> <tr> <td></td> <td style="text-align: right;">\$8,225</td> </tr> </table> <p style="margin-left: 40px;">Travel: Billed at IRS rate. Customary accommodations for early morning sessions only. According to district scheduling.</p> <p>Billing Schedule Installments: Monthly or as discussed between GST and PLC.</p>	5 (Half) Webinar Block	\$1,475	<u>Onsites</u>	<u>\$9,000</u>		\$10,475	Half Webinar Block	\$1,475	<u>3 Onsites</u>	<u>\$6,750</u>		\$8,225
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Acceptance of Agreement

We agree to work in partnership to achieve the results designated in this Partnership Agreement.

Penny Ciaburri / Date
PLC Associates, Inc.

GST BOCES / Date

Building People and Organizations

