



MANAGEMENT ADVISORY GROUP OF N.Y., INC.
Educational and Administrative Consultants
"Doing it Better for Less"

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CHAIRMAN OF THE BOARD
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PRESIDENT & CEO
AIMEE SKIFF

To: Superintendents
From: Joe Zapach
Re: Add to Your District's Revenues

With significant increases in health insurance and pension costs, in addition to normal yearly cost increases, **don't miss out on an opportunity to recoup state aid due your district from prior years.** Of all the school districts statewide, 247 districts have already been successful in recovering state aid.

Provided below is a sampling of districts which have benefited from the state aid review:

District	State Aid Recovered	District	State Aid Recovered
A	\$356,359	E	\$187,970
B	279,951	F	180,045
C	244,256	G	153,828
D	198,670	H	107,997

Note: In the past four years, only three (3) districts did not recover any state aid.

Absolutely no charge is made for our service if additional revenues are not found. If state aid is recovered, the firm's fee for the review and re-filing, including follow-up services with SED, is 15 percent with 85 percent of the recovered aid remaining with your district.

To schedule your district for the review, please complete the information below as soon as possible and fax it to our office at (518) 943-5632. An agreement will be sent to you. When the signed agreement is returned, we will contact you to set a convenient date for the review.

Request for State Aid Review

School District Horseheads Central School District
 Superintendent Dr. Ralph Marino, Jr.
 Telephone No. 607-795-2400 ext. 4200
 Fax No. 607-795-2405

Yes, I am interested. Please send me a proposal.
 Please call me. I have some questions regarding the review.

AID ENHANCEMENT / REFILING

The objective of this program is two-fold. First is the recovery of state aid rightfully due the district. We analyze all pertinent documents and provide amendments for submission via SAMS for the current year and the preceding year. The second objective is to ensure student counts are correct and that the district will receive all of the aid to which it is entitled in the future.

The analysis of the district is concentrated on three areas:

1. **HIGH EXCESS COST AID** - Students educated in programs costing in excess of the district deductible are eligible for high cost aid. The deductible changes from year to year and is provided by the State Education Department. There are general categories of children eligible for high cost aid: private placements, BOCES public placements and internal public placements. We review your documents to see that all eligible students are being filed for and that they are costed appropriately. In addition, we review the methodology used to classify special education weightings for the remainder of the student population to see that the district has maximized its aid from the State.
2. **TRANSPORTATION AID** - The largest of the categorical aids in most central school districts is transportation aid. While general operating aid is determined by the number of students attending school, transportation aid is expenditure driven. The State reimburses the district for a percentage of all approved expenses related to the transportation of students. It is to the district's advantage to place as many expenses legitimately associated with transportation as possible in those codes in order to maximize aid.
3. **NON-RESIDENT BILLING** - When students are placed in the district by the Department of Social Services from an outside district, a bill may be sent to the originating district for all unaided costs. Management Advisory Group of New York will assist the district in calculating tuition for regular and special education students, as well as high cost students, gather the necessary documents and prepare the invoices.