



Traditional & Online Auctioneers

808 Borden Road, Buffalo, NY 14227

Toll Free: (800) 536-1401

Phone: (716) 656-1400

Fax (716) 656-1438

Dear Educational Professional;

Greetings from Auctions International - I am writing to make sure you are aware of our online auction service. If you are already using our auction service we thank you for your business. We are doing our annual mailing to make sure everyone is notified. We feel if you are not using our service, you are losing money. As our 17,500 online bidders are aggressively bidding on surplus, there has been a great demand on used items because of budget constraints. If you would like someone to visit your department or give a presentation to the finance committee we are a phone call away. Holding surplus for a fall or spring auction is obsolete in today's market. Your surplus is worth the most when it just comes out of service, is still running, the battery isn't dead and no one has taken any parts off it. Condition reports are easy to do because nobody has forgotten what this item or vehicle needed. In addition, we sell small items such as furniture and other items of less value along with your buses, vehicles and equipment; all things our competitors can't or will not be bothered to sell.

We list your items online for fourteen days; call you with the bid prices the next day for your approval. At that point you can approve or decline any bids. For the bids you approve, we immediately send invoices, collect money and sales tax from the winning bidders, and you receive a check 15 business days after the bid approval and we have received payment. If you decide to decline any bids, there is no penalty from us. Please give our service a try before moving any vehicles or equipment. We think you'll be very pleased with the prices we obtain for your merchandise.

Our firm, Auctions International, has been dedicated to providing no-cost auctioneer services for municipalities since 1989, and when it comes to getting higher prices for obsolete and excess vehicles, equipment, real estate, and other surplus, we are the best in the business.

Over the years we have developed strong relationships with many of our municipal clients from county, city, town and village governments throughout New York and surrounding states. With our online auction service, your transportation supervisor or school board trustees can take direct control of the surplus disposal method and retain the right to reject any bid that is too low. No other auction firm in the Northeast gives the seller this option. In addition, we can provide our services on an as-needed basis throughout the year, whenever items are declared surplus.

On the back of this letter is a single-page contract for online auction services, a sample condition report, and an informative brochure describing our services, complete with references from several of the many government agencies who currently sell their surplus in our online auction.

Thank you in advance for your time. I am available during normal business hours to personally walk you or your staff through our auction process, or you can visit us online anytime at www.Auctionsinternational.com to see the current online auctions conducted for our municipal clients. If you call our office we will register you for free.

Sincerely,

A handwritten signature in cursive script that reads 'Russ Scherrer'.

Russ Scherrer
Senior Auctioneer
Auctions International, Inc.

ONLINE AUCTION CONTRACT - AGREEMENT FOR SALE OF EDUCATIONAL INSTITUTION ASSETS

This Agreement made on ____ / ____ / 20____, between _____, hereafter called "Seller", and Auctions International, Inc., 808 Borden Road, Cheektowaga, NY 14227, hereafter called "Auctioneer":

The Auctioneer hereby agrees to use professional skill, knowledge, and experience to the best advantage of both parties in preparing for and conducting the sale. All auction items will be sold "As-Is, Where-Is", subject to the Seller's terms. The Auctioneer will utilize photos and descriptions provided by the Seller to create the online auction listings and conduct the sale.

The Auction is to be held online at www.AuctionsInternational.com, beginning and closing on mutually agreed dates and times. The terms and prices of this contract shall remain in effect for two (2) years after the agreement is executed, based on the needs of the Seller. Notwithstanding the foregoing, the Seller may terminate this contract at any time for convenience.

Seller agrees to provide photograph(s) and a completed condition report (or suitable description) for each auction 'lot' (item or group of items) to be sold at auction. Auctioneer will provide updates to the listings during the auction(s) as required by Seller. The Auctioneer reserves the right to combine low-value merchandise into larger online auction lots as necessary.

It is agreed that all auction merchandise be sold to the highest bidder, with no warranty expressed, implied or otherwise, and with the Seller retaining the right to reject any bids that are insufficient. Seller agrees to specify a minimum acceptable price on each rejected bid, which will be posted on the 'Past Prices' page of the Auctioneer's website.

Upon approval by the Seller, successful bidders will be invoiced by the Auctioneer, and payment will be collected from purchasers. For payments made with cash, money order, wire-transfer or guaranteed funds, a discounted buyer's premium of 10% will be added to the high bid price. A 14% non-discounted buyer's premium will be added to the high bid price for payments made with credit cards, debit cards, personal or business checks. Applicable sales tax will be assessed and collected on all items.

The Seller agrees to release auction merchandise to purchasers who present a paid invoice from the Auctioneer. For vehicles, Seller agrees to turn over title, keys and all other proof of ownership upon release of the merchandise to the purchaser.

The Seller agrees to provide merchantable title (with no liens or encumbrances) for motor vehicles, and agrees to write-in the purchase information on the back of any titles issued to purchasers (as required by law). The Seller furthermore agrees not to sell listed merchandise before the term of the online auction is complete, under any circumstances.

Minimum Commission Earned for each lot listed in the auction will be \$25.00. If a lot sells for at least \$250, then no commission will be charged to the Seller. If a lot sells for \$250 or less, then an amount sufficient to make up the difference between the minimum commission of \$25 and the actual bid price will be deducted from the sale proceeds. This fee will be deducted from the auction proceeds before the final payment is made to the Seller.

The Auctioneer will mail a check to the Seller for all proceeds collected within fifteen (15) business days after the Seller approves the bids for the sale items, along with an accounting summary and copies of receipts. In the event of a bidder's refusal or failure to pay for their invoiced items, the Auctioneer will offer the unsold merchandise to the backup bidder, and the reneging bidder will be banned from all future auctions. If the backup bidder does not take the merchandise for the backup bid price, then the merchandise will revert back to possession of the seller, after a reasonable time has been allowed for the backup bidder to get their payment to the Auctioneer. At the request of the Seller, any unsold merchandise can be re-listed in a future online auction.

INDEPENDENT STATUS. That during the existence of this agreement, the Auctioneer shall remain an individual, independent contractor, retaining its separate identity and shall in no way be considered a division, department or agent of the Seller's agency or organization.

WAIVER. No waiver of any breach of any condition of the agreement shall be binding unless in writing and signed by the party waiving said breach. No such waiver shall in any way affect any other term or condition of this agreement or constitute a cause or excuse for a repetition of such or any other breach unless the waiver shall include the same.

ENTIRE AGREEMENT. This Agreement constitutes the entire agreement among the parties with respect to the subject matter of this Agreement, and supersedes any and all prior understandings and agreements, whether written or oral, and all prior dealings of the parties with respect to the subject matter of this Agreement.

(X) _____
Seller's Signature(s) Printed Name and Agency Title Telephone Number

(X) _____
Seller's Agency Payment Address (Check will be made out and mailed to Seller, from Auctioneer, for payments received)

(X) _____
Auctioneer's Signature

Introduction to Online Auctions

Auctions International's online auction listings are created for the seller, by our staff. Using information that you provide, our online auction experts will have your auctions up and running within three business days. These instructions take you step-by-step through the process, and describe what happens after the auctions are over.

Setting up your auction

Step 1: Make an inventory list. Use the condition reports to catalog the auction merchandise. Organize the list from most valuable to least. Ask us if you're not sure, and we'll be happy to advise. Always list vehicles and heavy machinery before smaller items. The big things up front attract interest to the other merchandise in an auction.

- ☞ Use the condition reports we provide to catalog your auction merchandise. It is important that you complete the condition reports to accurately describe your merchandise, especially for vehicles and equipment.
- ☞ If selling multiple items from more than one location, we suggest a separate auction for each. We can stagger the ending dates to help when removal appointments are scheduled after the auction. This is especially helpful when your availability is limited.

Step 2: Group together similar items, or low-value items. Sell them together for a single bid and make your life easier. This technique will save you time and maximize values.

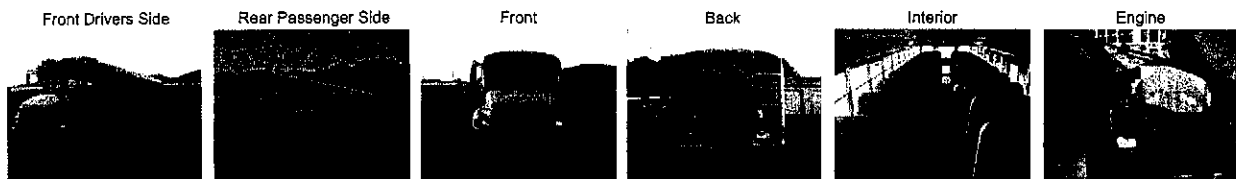
- ☞ Items that have low value may be worth much more when grouped into larger lots. Surplus supplies, office furniture, file cabinets, computers, electronics, vintage tools, used tires, older equipment and obsolete machinery are examples of low-value, difficult-to-sell merchandise.
- ☞ Since the buyers are required to remove the items from your premises after the auction, larger lot sizes makes scheduling removal appointments that much easier.

Step 3: Each item (or group of items sold together) is considered one 'lot'. Using a marker (or by writing on a piece of masking tape), number your lots starting with Lot 1. Number the condition reports with the lot numbers, as you fill the reports out, to make things easier during the auction. Arrange your auction lots in a neat and orderly fashion for the best presentation.

- ☞ Use letters after the lot number to insert additional items into your auction lineup.
- ☞ For example: You've numbered your lots from 1 to 20, and then found another similar item to lot 5 afterwards. Instead of crossing out numbers, or listing the similar item in the wrong part of the auction, simply make the new item lot 5A, and we'll put it in order (to follow lot 5) when we run your auction. Add as many additional lots as you need (5B, 5C and so on). This especially helpful when coming across additional items after you've already documented your lots and assigned lot numbers.
- ☞ If you are selling more than a few identical items, seriously consider making them one large lot. Bidders are looking for wholesale purchases at auction, and the items may be worth considerably more if grouped together.

Step 4: Take photos in order, starting with 'Lot 1'. Take up to six photos of each lot. Try to take your photos outside and make sure you use the flash on your camera. Make sure to remove any objects that are not included with your sale items before taking photos.

- 📷 **Vehicles & Heavy Equipment:** Take a photo from each corner of the unit. Position yourself to capture the entire vehicle in each photo. Take a photo of the interior, looking in with the driver side door open. The final photo should be of the engine, with the hood open. For heavy equipment, pressure-wash your items and remove any debris.



- 📷 **General Merchandise:** Take two or three photos of each lot. Try to get a photo of the nameplate on any machinery or equipment.
- 📷 **Large Lots Consisting of Many Smaller Items:** Take one photo of the entire group. Take a close-up of each type of item in the lot. Use all six photos if you have to.

Step 5: Once you've taken your photos, save the photos from the digital camera to a folder on your desktop. Name this folder with the month and location of your auction items.

- 📷 **Rename the photos to match up with the lot numbers.** The photos of Lot number 1 would be 1a.jpg, 1b.jpg, 1c.jpg and so on. Photos of Lot 2 would be 2a.jpg and 2b.jpg. By naming photos in this manner, there will be no confusion when we create your listings.
- 📷 **We resample all listing photos to 72 dpi resolution, and then set the length of the long side of the photo to 600 pixels.**

After you've taken the photos and saved them, you will need to get them to our office. The preferred method of sending your photos is to save them on a CD and mail them to our office. Our mailing address is 808 Borden Road, Buffalo, NY 14227.

If you have email abilities, feel free to email your photos to karen@auctionsinternational.com. We can accept up to 15MB per email.

Step 6: Fax your completed condition reports to 1-888-870-6709 after you have filled them out. Remember, your items will not be listed unless the condition reports are filled out with the required information. Please write ATTN: ONLINE AUCTIONS on your cover sheet.

- 📷 **If you are selling vehicles, and you checked 'clean title' on the condition reports, you must also fax over a copy of the title, transferable registration or certificate of origin.**

Step 7: Once we have your info, it may take up to three (3) business days to have the auction ready for listing. We will contact you to review the proposed ending date before the auction begins, and ask any questions that we have about your merchandise.

During the course of the online auction, we can update the listings if there are changes to be made. However, you should double-check your condition reports and terms before sending over your information. This will help us to provide the highest quality services to you.

After the online auction

Auctions International auctions typically run from 10-14 days. They can be scheduled to close any day of the week, between 6pm and 10pm. This is the time of day when our website receives the most traffic. If you need or want more time for the auction length, we can stretch it out to 30 days or more. This is helpful if you need time to place advertisements for the sale.

- ☞ Each weekday morning, we update our 'Past Prices' page with the results of online auctions that closed the evening before. This page is where you can find out the results of your auctions. Print this page out for a permanent record of the initial results.

After your auctions are over, we will need your approval to send out invoices to the high bidders. You reserve the right to decline any bid at this time. If you do decline a bid, we ask that you provide a minimum price that you will accept. You can e mail approvals or declined bids to Karen@auctionsinternational.com, or call Karen at 800-536-1401 x 126 after the auction.

As the buyers pay Auctions International, we will e-mail to the seller a copy of the invoice marked 'Paid'. Mark off the paid invoices that you receive on your printout of the Past Prices page to keep track of which buyers have paid.

- ☞ Once you receive a payment notification, be aware that the buyer will want to contact you to schedule a pickup appointment. Schedule these appointments at your convenience. This process gives you control over the removal schedules.

Ten business days after the auction, please check your records for any unpaid items, or items that have been paid for but not removed. Telephone numbers of the buyers are located on the upper right side of the invoices. Contact the buyers and set a deadline for removal, or else!

- ☞ The standard terms of our auctions state that the buyer has ten business days after they receive their invoice to remove the merchandise from the seller's premises, or the items will be subject to repossession by the seller, with no refund issued.

If after ten business days an item still has not been paid for, we have two options. The first would be to ban the offending bidder, and contact the backup bidder to see if they are still interested. If the backup bidder does not want to purchase the item, then we can re list the unsold items in a new auction. Please call Linda and let us know if there are still items sitting on your premises at this time, so we can take appropriate action.

Fifteen business days after the auction has concluded, we will send you a check for auction proceeds, according to the terms of our contract.

- ☞ Data Input & Auction Scheduling: Karen Palisano 1-800-536-1401 x 126
email: karen@auctionsinternational.com

- ☞ Invoicing & Payment Questions: Linda Grzybek 1-800-536-1401 x 101
email: linda@auctionsinternational.com

Listing Tips & Hints for Sellers

Think of the items from each location as a 'separate' auction. It will make your lives much easier, because when the sale is over, you can concentrate on clearing out one or two particular facilities at any given time. Sometimes it can get a little hectic trying to coordinate pickups with the purchasers if you over-extend yourself. If there are only a few things at each site, we can combine them into a bigger auction, over at our end, after we know the details of your project.

The optimal auction order is: heavy equipment, big trucks, light trucks, vans, fleet vehicles, pumps, tools, machinery, office equipment, scrap, etc. We try to list the things that will garner the most attention first, to draw bidders to the rest of the merchandise in your auction.

After you have numbered the items, fill out one of the attached condition reports for each item. Write down the 'Lot number' in the upper-left corner of each condition report. You don't have to go crazy with every little detail, but keep in mind that the better descriptions are directly related to higher prices for your merchandise. You can see example of item descriptions on the website www.AuctionsInternational.com.

It isn't a big deal to sell a vehicle without a title, we just have to know before the auction begins. Vehicles without titles, transferable registrations or a certificate of origin are worth less than vehicles that have a clean title with no liens.

If you discover that an error has been made in your listing(s), please contact Karen to report the problem, and be ready to provide the necessary corrections. Updates can be made any weekday before the bids close.

You will be able to approve or decline bids after the auction has completed. Please let our staff know ahead of time if you need to take the auction results to the board meeting for approval. If you have a specific minimum price in mind for your item(s), please remember to include that price on the condition report for each item.

If you do decline a bid after the auction has concluded, please be sure to specify a minimum acceptable price, so we can post the minimum price on the 'Past Prices' page. Often the high bidder will call us in a few days and decide that they will pay the higher price.

After the auction is over, you will be able to see the results in the 'Past Prices' page. The page is updated every morning at 8:30am with the previous night's activity.

Just about anything and everything can be sold with our online auctions. Be creative when thinking of what to sell. Get rid of items that clutter up your facilities. Here is a brief list of ideas:

Loaders, cranes, excavators, sweepers, dump trucks, vacuum trucks, roll-off trucks, pickups, fleet autos, vans, abandoned vehicles, highway repair machinery, plows, sanders, forklifts, buses, engines, truck parts, electrical supplies, electronics, radios, computers, building materials, asphalt, gravel, stones, bricks, lumber, roofing, culverts, junctions, curb materials, pavers, salvage materials, scrap metals, seized property, evidence, safe deposit box contents, and just about any other surplus items you can think of!

Thank you for reading these instructions. Please contact us anytime Monday-Friday from 9am-5pm Eastern Time with questions and for assistance in selling your surplus items.

Sales Coordinators:

Art Keicher

Office #: 1-800-536-1401 x 123

Mobile #: 716-983-8394

Fax #: 1-800-569-3334

Email: Art@auctionsinternational.com

Address: 808 Borden Road, Cheektowaga NY, 14227

Represented Counties: Western NY Region - Allegany, Cattaraugus, Chautauqua, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Steuben, Wyoming, and Yates.

Jeff Laxton

Office #: 1-800-536-1401 x 128

Mobile #: 315-246-1188

Email: Jeff@auctionsinternational.com

Address:

Represented Counties: Central NY Region - Broome, Cayuga, Chemung, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Schuyler, Seneca, Tioga, Tompkins, and Wayne.

Nicholas Neabel

Office #: 1-800-536-1401 x 132

Mobile #: 315-730-8292

Email: Nicholas@auctionsinternational.com

Address: P.O. Box 1033, Auburn NY, 13021

Represented Counties: Eastern NY Region - Albany, Columbia, Delaware, Dutchess, Fulton, Greene, Orange, Otsego, Putnam, Rensselaer, Rockland, Saratoga, Schoharie, Sullivan, and Ulster.

Jim Giovanniello

Office #: 1-800-536-1401 x 122

Mobile #: 631-926-2681

Email: Jim@AuctionsInternational.com

Address: 8 Gates Ave, Plainview NY, 11803

Represented Counties: Long Island NY Region - Nassau, and Suffolk.

VEHICLE & EQUIPMENT CONDITION REPORT

PHOTOCOPY THIS REPORT AS NEEDED - WHEN COMPLETE FAX TO: 1-888-870-6709

SELLER INFORMATION - Please type or print all information clearly (If your info is same for all just fill out top of first report)

Name of Seller: _____ Dept: _____ **FLEET #** _____

Item Location Address: _____

City: _____ State: _____ Zipcode: _____

Contact Name: _____ Phone: () _____ Fax: () _____

ITEM INFORMATION - Please type or print the item or vehicle information clearly - Fill out only the parts appropriate for this item

Year: _____ Make: _____ Model: _____ Body Style: _____

VIN / Serial: _____ Miles: _____ Hours: _____

Engine Make/Model: _____ Cyl: _____ Gas ☐ Diesel ☐ Hybrid ☐ Electric ☐

Horsepower: _____ Transmission: _____ AUTO MANU
☐ ☐ Single Axle ☐ Dual Axle ☐

Tire Type/Size: _____ Good ☐ Fair ☐ Poor ☐ Plow or Attachment Type: _____ Dump Box Size: _____

Features: 2WD ☐ 4WD ☐ A/C ☐ Does Unit Operate/Drive: YES ☐ NO ☐

OVERALL CONDITION OF ITEM AND ADDITIONAL OWNERSHIP INFORMATION

Body: Good ☐ Fair ☐ Poor ☐
 Interior: Good ☐ Fair ☐ Poor ☐
 Mechanical: Good ☐ Fair ☐ Poor ☐

Does Vehicle Start: YES ☐ NO ☐ UNKNOWN ☐
 Keys Available: YES ☐ NO ☐

Bill of Sale Only (No Title): ☐ Transferable Registration: ☐
 Clean Title Available: ☐ Certificate of Origin Only: ☐

Please describe any overhauls or maintenance for your item in the box below. Items that have more complete descriptions receive higher bid prices. You should pressure wash your equipment, broom-clean vehicles, and wash the windows before taking digital photographs of your online auction merchandise

Mechanical

Body

Interior

☐ **ADDITIONAL INFO** Check the box if you provided more info on back of report or on attached sheets

PLEASE FAX COMPLETED CONDITION REPORTS TO: 1-888-870-6709 **ATTN:** Online Auctioneer
 Please send your digital photographs via email to: listings@auctionsinternational.com (15 MB per email)
 USPS Mail printed photos, photo CD and other info to: Online Auctions, 808 Borden Road, Buffalo, NY 14227

SURPLUS ASSETS, PROPERTY & SUPPLIES

PHOTOCOPY THIS REPORT AS NEEDED - WHEN COMPLETE FAX TO: 1-888-870-6709

LOCATION - Please type or print all information clearly

Building Address:

Room #:

Contact Name & Telephone:

ITEM / LOT INFO - Please type or print the information clearly - Use this form for machinery, tools and assets

Lot #: Description: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Lot #: Description: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Lot #: Description: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Lot #: Description: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Lot #: Description: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Lot #: Description: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:



PLEASE FAX COMPLETED CONDITION REPORTS TO: 1-888-870-6709

Please send your digital photographs via email to:

Mail your photo CD and/or additional info to: 808 Borden Road, Buffalo, NY 14227



Past School Bus Prices



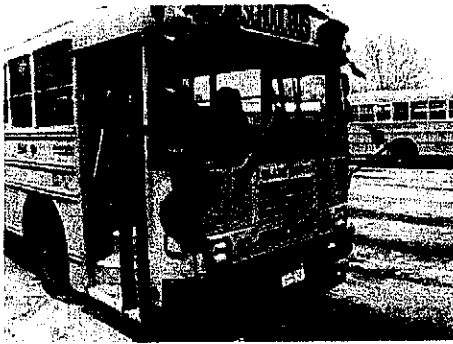
Wappingers Central School District
1994 Bluebird TC2000 Bus
\$3,500



Wappingers Central School District
1994 Bluebird TC2000 Bus
\$3,350



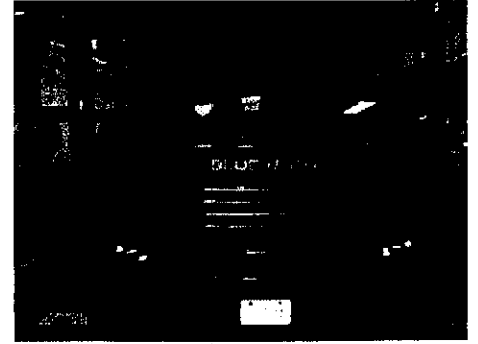
Wappingers Central School District
1995 Bluebird TC2000 Bus
\$3,400



Wappingers Central School District
1995 Bluebird TC2000 Bus
\$3,450



Williamsville School District
2003 Blue Bird TC-2000 Bus
\$10,000



Williamsville School District
2003 Blue Bird TC-2000 Bus
\$12,350



Williamsville School District
2004 Blue Bird All American Bus
\$16,000



Vestal Central School District
2000 Freightliner FS65 Bus
\$8,000



Vestal Central School District
2000 Freightliner FS65 Bus
\$7,025

Past School Bus Prices



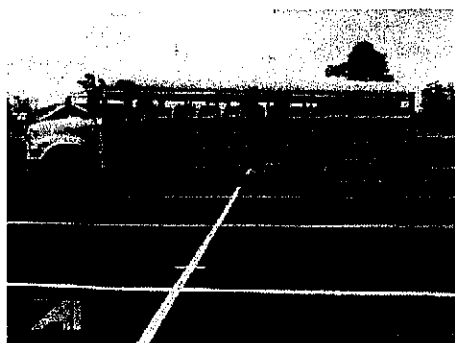
Onondaga County
2002 Chevy 3500 School Bus
\$5,025



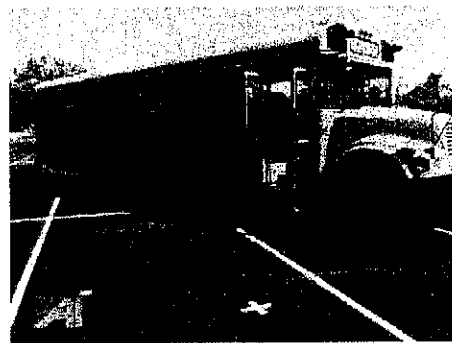
Onondaga County
2002 Chevy 3500 School Bus
\$5,000



Onondaga County
2002 Chevy 3500 School Bus
\$4,025



LeRoy Central School
2000 International 3800 Bus
\$3,740



LeRoy Central School
2001 International 3800 Bus
\$4,850



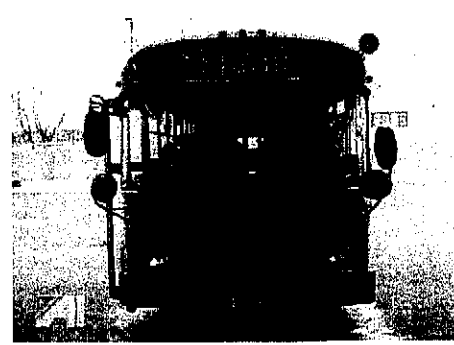
LeRoy Central School
2001 International 3800 Bus
\$4,800



Alden Central School
2001 Ford/Corbeil E-350 School Bus
\$4,950

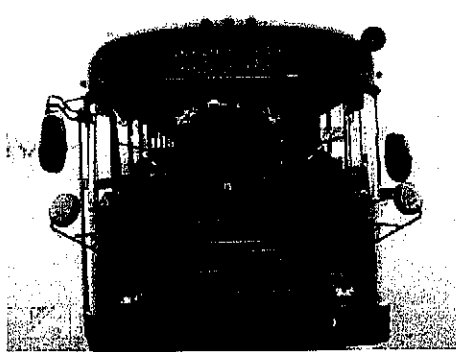


Williamsville Schools
2003 All American TC2000 Bus
\$10,906

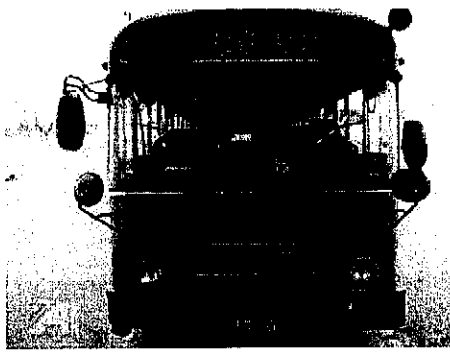


Williamsville Schools
2003 All American TC2000 Bus
\$11,099

Past School Bus Prices



Williamsville School
2003 All American TC2000 Bus
\$10,700



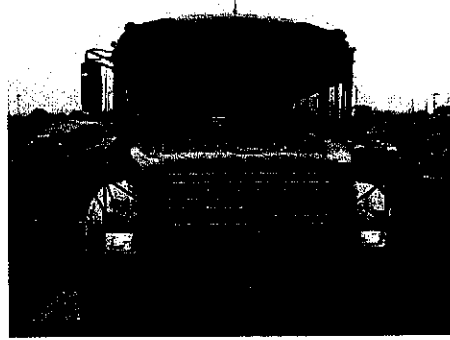
Williamsville School
2003 All American TC2000 Bus
\$10,800



Elmira Central School
2000 International 3800 School Bus
\$4,550



Elmira Central School
2000 International 3800 School Bus
\$4,550



Elmira Central School
2000 International 3800 School Bus
\$4,550



Elmira Central School
2000 International 3800 School Bus
\$4,550



Elmira Central School
2000 International 3800 School Bus
\$4,550



Elmira Central School
2000 International 3800 School Bus
\$4,550



Elmira Central School
2000 International 3800 School Bus
\$6,090

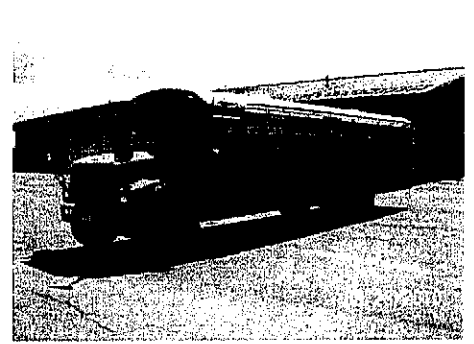
Past School Bus Prices



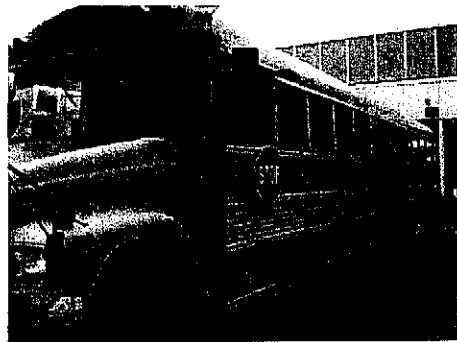
Voorheesville Central School
2000 GMC Savana G3500 Bus
\$6,100



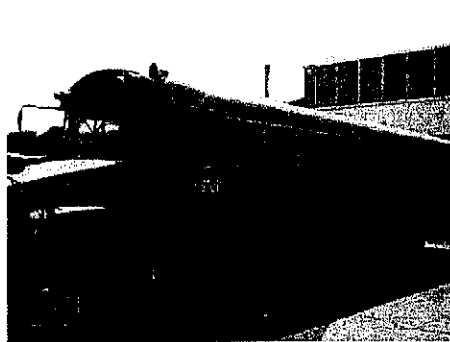
Letchworth Central School
2002 International 3800 Bus
\$12,066



Letchworth Central School
2002 International 3800 Bus
\$12,066



Vestal Central School
2001 Freightliner FS65 School Bus
\$4,250



Vestal Central School
2001 Freightliner FS65 School Bus
\$4,350



Vestal Central School
2001 Freightliner FS65 School Bus
\$4,551



Vestal Central School
2001 Freightliner FS65 School Bus
\$4,350



Vestal Central School
2001 Freightliner FS65 School Bus
\$4,500



Vestal Central School
2004 Freightliner FS65 School Bus
\$6,400

**These clients are currently selling vehicles, assets and equipment with our online auction service,
www.AuctionsInternational.com, on an as-needed basis:**

Albany County Correctional Facility	City of New Rochelle
Albertson Water	City of New York - Dept. of Consumer Affairs
Alpena County Airport	City of New York - Transit Authority
ARC of Onondaga	City of Niagara Falls
Attica Central School	City of Niagara Falls - Water Board
Auburn City Schools	City of North Tonawanda Schools
Auburn Fire Department	City of North Tonawanda
Belfast Central Schools	City of Oswego
BOCES - Erie 1	City of Poughkeepsie
BOCES - Orleans-Niagara	City of Rensselaer
BOCES - Oswego	City of Rye
BOCES - Rockland County	City of Stamford
Brighton Central Schools	City of Stamford II
Buffalo Board of Education	City of Tonawanda
Buffalo Board of Education - Bailey Garage	City of Tonawanda Police
Buffalo Board of Education - Bailey Offices	City of Tonawanda Schools
Buffalo Board of Education - McKinley	City of Watertown
Buffalo Metropolitan FCU	Cleve-Hill School District
Cattaraugus-Allegany BOCES	City of Cortland - School District
Cattaraugus County	City of Winter Park
Cayuga Community College	Clarkstown Central School District
Cayuga Community College - Fulton Campus	Corinth Central School
Cayuga County	Cortland Schools
Cayuga County Action Program	County Chemung
Cayuga County Highway Dept.	County of Albany
Cayuga County Surplus I	County of Albany
Cayuga County Parks/Surplus III	County of Albany -Nursing Home
Cayuga County W + M	County of Cattaraugus
Cayuga Soil & Water Conservation District	County of Cayuga
Cayuga/Seneca Community Auction Program	County of Chautauqua - Parks Dept.
Central Square School District	County of Chautauqua
Chase Enterprises	County of Chemung Surplus
Chautauqua-Cattaraugus Library System	County of Columbia
Cheektowaga-Maryvale UFSD	County of Genesee
Cheektowaga-Sloan Schools	County of Hamilton
City of Amherst Schools	County of Jefferson
City of Auburn	County of Madison
City of Auburn School District	County of Nassau
City of Cortland	County of Niagara
City of Fulton	County of Niagara - Water District

City of Fulton Community Development Agency	County of Niagara - Sheriff
City of Geneva	County of Ontario
City of Glens Falls	County of Ontario - Jail
City of Jamestown	Croton-On-Hudson
City of Lockport	County of Putnam
City of Long Beach	County of Rockland
City of Long Beach Housing Authority	Cuba-Rushford Schools
County of Suffolk	Middletown City Schools
County of Tioga	Minerva Volunteer Fire Dept.
County of Ulster	Monroe #1 BOCES
County of Warren Surplus	Moravia Central School District
County of Warren	Mortons Corners Volunteer Fire Dept.
County of Warren Highway	National Grid - Buffalo
County of Washington	National Grid - Batavia
Finger Lakes Comm. College	National Grid
General Contractor Sale	National Grid - Liverpool
County of Washington - surplus	National Grid - Whitinsville, MA
County of Wayne	National Grid - Worcester, MA
County of Westchester	National Grid Batavia
Kingston Water Dept.	Newark School District
County of Westchester	Newfane Central School District
County of Yates	Newfane Central School District II
Cranes & Hoists	NY Power Authority Poletti
Lyndonville Schools	NFTA - Accounting & Surplus Property
Cuba-Rushford School District	Niagara County Water District
Dear Park UFSD	NFTA - Airport
Duanesburg Central School	NFTA - Babcock Bus Garage
Electrical Supply	NFTA - Bus Operations
Elmira City School District	North Tonawanda Schools
Endwell Fire District	NFTA - Bus Parts Dept.
Erie 1 - Harkness - BOCES	NYC Dept. of Consumer Affairs
Erie County Soil & Water Conservation	NFTA - Cold Springs Facility
Erie County Surplus	NFTA - Frontier Bus Garage
Erie County - Buffalo Sewer Authority	NFTA - Harbor Facility
Eagle Fire Commission	Niagara Community College
Fairport Central School District	Niagara Falls School District
Finger Lakes Community College	Niagara Frontier Country Club
Finger Lakes College	North Shore Central School
Genesee Community College	North Tonawanda School District
Grand Island Central Schools	Onondaga Community College
Great Lakes Concrete	Onondaga County

Greene County Surplus	Onondaga County Lysander
Greene County Highway Department	Onondaga County - Surplus
Hamburg Central School District	Phoenix Schools
Hamilton Fulton Montgomery BOCES	Onondaga County Parks
Holland Central School	Orangetown Police Dept
Landscape Services	Orchard Park Central Schools
LeRoy Central School	Orleans-Niagara Boces
Letchworth Central School District	Ossining School District
Little Valley Fire District	Oswego County BOCES
Lockport Schools	Owasco Fire District
Longwood Central School District	Owego Apalachin Central
Machine Shop	Perry Central School District
Marathon Central School District	Phoenix Central School
Town of Chatham Hwy.	Plainedge Central School
Town of Cheektowaga	Plainview Fire Dept.
Town of Cairo	Port Byron School District
Town of Catskill	Port St. Lucie PD
Town of Clay	Port St. Lucie - Parks
Town of Colonie	Putnam County DA
Town of Cambria	Questar III BOCES
Town of Cambridge	Rochester City School District
Town of Caneadea	Rockland BOCES
Town of Cazenovia	Rockland Community College
Town of Clarkstown	Rockland County Solid Waste Management
Town of Copake	Rodman Fire District
Town of Clarkstown Police	Royalton Hartland Central School District
Town of Clay/Metro Water Board	Rural Transit Service
Town of Coeymans	Seneca County Soil & Water
Town of Conesville	Skaneateles Schools
Town of Coxsackie	South Nyack Police Dept.
Town of Cortlandt	South Orangetown Central School District
Town of Dix	Southwestern School District
Town of Dresden (Washington Co. contract)	Saratoga County
Town of East Hampton	Scarsdale Board of Education
Town of Evans	Schuyler County
Town of Evans (Parks & Recreation)	Schuyler Head Start
Town of Fair Haven, VT	Sparkill-Palisades Fire District
Town of Florida	State of Vermont
Town of Fulton	Sweet Home Schools
Town of Gainesville	State of Vermont Fleet
Town of Galway	Tessy Plastics

Town of Hinsdale	Tompkins County
Town of Granby	Town of Batavia
Town of Grand Island	Tonawanda City Schools
Town of Greenburgh	Top Hat Auctions
Town of Greenwich	Town of Aurelius
Town of Halfmoon	Town of Aurora
Town of Hannibal	Town of Brighton
Town of Hannibal Fire Co.	Town of Barker
Town of Haverstraw	Town of Barker School District
Town of Malta	Town of Bedford
Town of Mamaroneck	Town of Berne
Town of Independence	Town of Byron
Town of Indian Lake	Town of Bethlehem
Town of Inlet	Town of Bethlehem - Parks & Rec
Town of Ischua	Town of Binghamton
Town of Jackson	Town of Boston
Town of Jackson (Washington Co. contract)	Town of Bradford
Town of Java	Town of Brookhaven
Town of Kingsbury	Town of Tonawanda - Water & Sewer
Town of Lake George	Town of Tyre
Town of New Castle	Town of Tyrone
Town of Long Lake	Town of Union
Town of New Haven	Town of Vestal Highway Dept.
Town of Manlius	Town of Wallkill
Town of Mayfield	Town of Webb
Town of Mexico	Town of Wheatfield
Town of Mina	Village of Attica
Town of Minerva	Town of Whitehall
Town of Nelson	Town of Wilson
Town of New Castle	Town of Windham
Town of Newfane Highway	Town of Windsor
Town of Niskayuna	Town of Woodbury
Town of North Dansville	Town of Woodstock
Town of North Hempstead	Tyburn Academy
Town of Orwell	Ulster-Sheshequin Fire
Town of Northampton	Vestal Central School District
Town of Northville	Village of Brockport
Town of Portville	Village of Bronxville
Town of Orange	Village of Angola
Town of Orangetown	Village of Castleton
Town of Orangetown Recreation & Parks	Village of Antwerp Fire Dept.

Town of Sinclairville	Village of Bellport
Town of Owasco	Village of Bolivar
Town of Patterson	Village of Cedarhurst
Town of Pendleton	Village of East Aurora
Town of Perry	Village of Elbridge
Town of Spring Valley	Village of Fishkill
Town of Providence	Village of Brownville
Town of Queensbury	Village of Catskill
Town of Ramapo	Village of Cazenovia
Town of Reading	Village of Croton
Town of Richmond	Village of Depew
Town of Rockingham	Village of DeRuyter
Town of Rosendale	Village of Dexter
Town of Salina	Village of Lancaster
Town of Stony Point	Village of Lloyd Harbor
Town of Schroepfel	Village of Mamaroneck
Town of Scriba	Village of Garden City
Town of Westerlo	Village of Harriman
Town of South Nyack	Village of Harriman Police
Town of Spafford Highway	Village of Haverstraw
Town of Stafford	Village of Hudson Falls
Town of Stockbridge	Village of Hunter
Village of Albion	Village of Kenmore
Town of Thurston	Village of Kinderhook
Village of Whitehall	Village of North Hills
Washington County Surplus	Village of Old Field
Waterfront Commission of New York Harbor	Village of Oxford
Williamsville Schools	Village of Marcellus
Yarussi Construction	Village of Massena
Watkins Glen Schools	Village of Monroe
Wellsville Central School District	Village of Montour Falls
Westchester Community College	Village of Morrisville
Western Suffolk BOCES	Village of New Hyde Park
William Floyd School District	Village of Northville
Wilson Central School District	Village of Nyack
WSHE BOCES	Village of Scarsdale
Yates County Sheriff	Village of Oriskany
	Village of Orleans
	Village of Piermont



IT'S SO EASY
ONLINE AUCTIONS ARE
SIMPLE & EFFECTIVE

Sell your surplus items online!

Online auctions bring higher prices
than traditional live auctions

You notify us when you're ready to have an auction



Our auction setup staff will catalog your items



You provide inspection rules & removal terms



We list your items online for 14-21 days



Bids are accepted anytime during the auction



You get a chance to review the bids after it's over



We send invoices for all bids you approve



We collect invoice payments on your behalf,
along with all applicable state & local sales taxes



Purchasers will schedule removal appointments
from your facility after they make payment to us



We'll send you a check within 15 business days
for the proceeds generated by your auction.
Unsold items can be re-listed at your request.

CALL FOR COMPLETE DETAILS
1-800-536-1401

www.AuctionsInternational.com

SELL ONLINE

School Buses

Cafeteria Equipment

Tables/Chairs

Landscaping Equipment

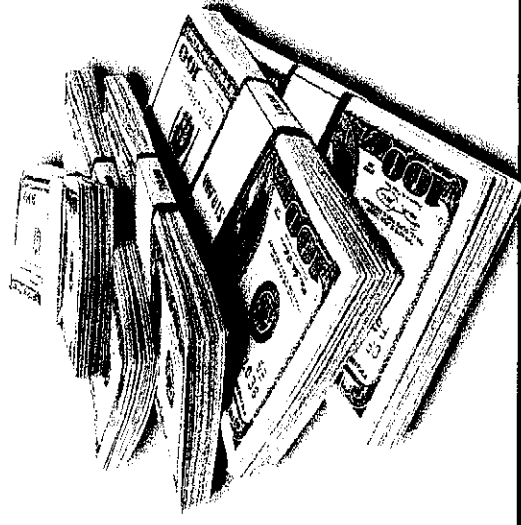
Electronics

www.AuctionsInternational.com



**Sell Your School
Surplus Equipment
With**

**Online
Auctions**



**Look inside this brochure
to find out more about
converting your surplus
assets into available funds**



**Sell your surplus to over 17,500 registered bidders
OVER \$50,000,000 IN ONLINE SURPLUS AUCTIONS SINCE 2004
www.AuctionersInternational.com**

ONLINE AUCTIONS SAVE FUEL, TRANSPORT & LABOR COSTS

- ★ **No storage concerns.** Quickly sell your items as soon as they are declared surplus, instead of waiting around for a traditional live auction (and depreciated values).
- ★ **No more hauling of large machines or equipment to the auction site!** Purchasers are required to remove bought items from your premises after they make payment.
- ★ **Winning bids are subject to your approval.** You decide what prices are fair, and you retain the right to decline any bids, after the online auction has concluded.
- ★ **We handle all the customers!** Forget about invoicing customers, collecting money, or answering questions about payments. Once we take the photos and item information, your auction goes online, and you can sit back, relax, and watch the bids close.
- ★ **Sell vehicles and equipment on an ongoing basis!** Use our service weekly, monthly, or any time frame that suits your surplus asset disposal needs, on an as-needed basis.
- ★ **Increased exposure for your items.** Our experienced marketing specialists introduce your merchandise to an international audience who may not be able to attend a live auction in your area. Over 17,000 online bidders are waiting to purchase your surplus!
- ★ **Repeat customers.** Watch the bidding as industrial buyers, exporters, construction firms, scrap yards and even government agencies compete for your merchandise. Our reputation for reliable information & quality customer service keeps them coming back.
- ★ **Strengthen your bottom line!** Turn any surplus that is currently collecting dust into available funds, in less than one month after it is listed. Ours is a no-risk service.

BIG OR SMALL - WE SELL IT ALL!

Auctioners International LIQUIDATION MARKETPLACE

**School Buses, Chairs, Desks, Tables
Cafeteria & Landscaping Equipment
Autos, Trucks, Vans & Utility Trucks
Heavy Dump Trucks, Road Graders
Loaders, Excavators & Cranes
Transit & Touring Bus Fleets
Industrial Real Estate & Buildings
Surplus Manufacturing Machines
Highway Maintenance Equipment
Aircraft & Military Surplus
Shop Tools & Machinery
Trailers, Flatbeds & Forklifts
Computers & Office Furnishings
Commercial Food Service Items
Scrap Metal & Salvage Parts**

**ANY AND ALL OTHER
SURPLUS ASSETS!**

**CALL FOR COMPLETE DETAILS,
CONTRACTS & INFORMATION:**

1-800-536-1401

Speak with one of our experienced auction specialists to find out how our services can strengthen your bottom line...

Our online auction process is simple, straightforward, and will bring higher prices than live auctions.

No other firm gets better prices online
IT'S REALLY THAT SIMPLE!

