

Window Hardening Film and Installation:

RESOLVED, that the Horseheads Central School District Board of Education approve the recommended bid, submitted by Armoured One, LLC for Window Hardening Film, in the amount of \$108,494.

Specifications and Instructions for the Supply and Installation of

**WINDOW HARDENING FILM
BID**

Bid Number 15-08

Bid Contract Dates: – April 23, 2015 – April 22, 2016

Date of Bid Opening: Monday, April 13, 2015

At 3:00 PM

**To be purchased by the:
Horseheads Central School District in New York.**

Bidders complete the following:

BIDDER Armoured One LLC

VENDOR BID # —

ADDRESS 6041 Sewickley Dr

PRICES FIRM TO April 22, 2016

Jamesville NY 13078

TELEPHONE 315-559-8466

FAX # —

WINDOW HARDENING FILM BID

ARMoured ONE

PRICING SHEET

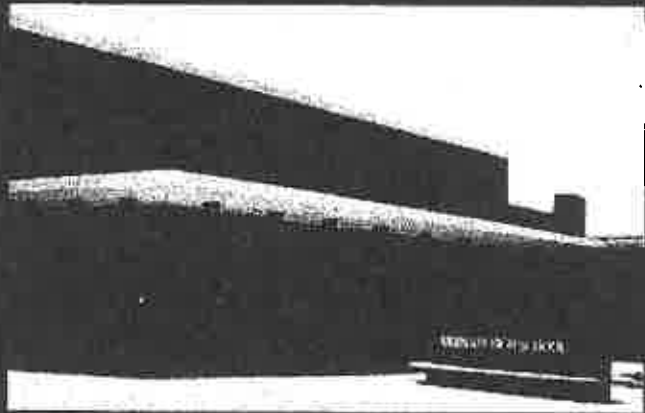
<u>School</u>	<u>Cost of Materials</u>	<u>Cost of Labor</u>	<u>Total Cost of School</u>
HORSEHEADS HIGH SCHOOL	\$26,592.30	\$11,396.70	\$37,989.00
HORSEHEADS INTERMEDIATE/MIDDLE SCHOOL	\$14,507.32	\$6,217.43	\$20,724.75
BIG FLATS ELEMENTARY	\$9,669.87	\$4,144.23	\$13,814.10
CENTER STREET ELEMENTARY	\$8,078.17	\$3,462.08	\$11,540.25
RIDGE ROAD ELEMENTARY	\$7,636.54	\$3,272.81	\$10,909.35
GARDNER ROAD ELEMENTARY	\$9,461.34	\$4,054.86	\$13,516.20
<u>Total for District</u>	\$75,945.54	\$32,548.11	\$108,493.65
Additional Areas per square foot of 300 Series A014mil Clear Security Laminate with Anchoring	\$23.00 per sq/ft	\$9.00 per sq/ft	\$32.00 sq/ft
Additional Areas per square foot of 400 Series A014mil Clear Security Laminate with Anchoring	\$27.00 per sq/ft	\$9.00 per sq/ft	\$36.00 sq/ft

Helping To Protect
Schools
From The
Unimaginable



ARMOURED

Staying One Step Ahead



Horseheads
Central School District

Reinforcing glass windows with security laminates



Proposal for Horseheads
Central School District
April 2015





ARMOURED

Staying One Step Ahead

Horseheads
Central School District

Table Of Contents

About Armoured One.....	Page 3
Recommendation for Horseheads Central School District.....	Page 4
Horseheads High School Pricing.....	Page 5
Horseheads Intermediate & Middle School Pricing	Page 7
Horseheads Big Flats Elementary School Pricing	Page 9
Horseheads Center Street Elementary School Pricing	Page 10
Horseheads Ridge Road Elementary School Pricing	Page 11
Horseheads Gardner Road Elementary School Pricing	Page 12



ARMOURED

Shooting Case Study (West)

Horseheads
Central School District

ARMOURED ONE SERVICES

Active Shooter Training

- New York States only company with certified active shooter trainers.

- Fully customized active shooter plans based on each school building.

- Faculty and school officials trained by SWAT Team leaders. These are the same trainers that teach law enforcement officers.

- Each faculty member is put through a simulation active shooter to better prepare them during high-risk situations.

Window Security Laminates

- Use existing glass and make it smash resistant, bullet-resistant, and bomb-resistant.

- Certified technicians install all of our security laminates.

- Security laminates combined with glass, absorbs 100% of Ultraviolet light.

- Security laminates can help withstand severe weather such as hurricanes.

Emergency Preparedness Plans

- SWAT Team members develop all emergency preparedness plans.

- Fully customized based on specific building and classroom setups.

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- Local law enforcement, fire department, and other agencies are educated on each plan.

Armoured One helps to protect your students, faculty, and school from the unimaginable.

With the recent attacks on schools, it is no mystery that glass windows are the weakest part of any school building. Attackers target windows for quicker access. This leaves Horseheads Central School District with the challenge to reinforce all their existing windows within a budget.

Armoured One has innovative ways to keep schools safe. We use your existing school windows and make them smash resistant, bullet-resistant and even bomb-resistant. All of our technicians are certified and trained to install all of Armoured One's security laminates.

SWAT Team members are part of our team, which allows us to tactically place the security laminates in high-risk areas. Our knowledge goes way beyond just installing security laminates. Every recommendation and action we take, is backed with years of experience protecting people and the possessions that mean the most to them.

Our Team

We have a team like no other in the industry. Our people are made up of certified active shooter trainers, SWAT Team leaders, Law Enforcement Officers, Navy Veterans, certified security technicians, and business experts. Our team focuses on three areas of schools; active shooter training, window security, and emergency preparedness plans.

Real Security. Based On Real Experience

Our people have been through the toughest life threatening situations, which allows us to take those experiences and put it into our training and products. We do not use cookie cutter or textbook education. All of our training and products are based on real experiences.

Who We Have Worked With

We have worked with a number of different organizations below are just a few.



Bank of America



LOCKHEED MARTIN





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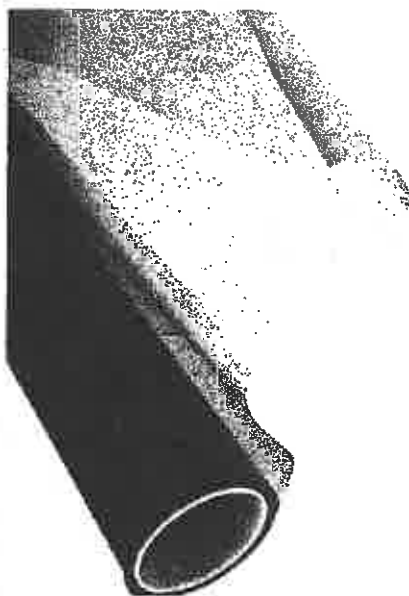
- Local law enforcement, fire department, and other agencies are educated on each plan.

The Challenge

Horseheads Central School District is faced with a challenge to reinforce their windows at the elementary, middle school, and high school against any possible threats in the future. Unfortunately with limited budgets, it makes this task more difficult to replace windows with bulletproof glass. Not to mention the safety risk that is involved with bulletproof glass. Statistically, a school's odds of having a fire are more likely than a violent attack. With bulletproof glass, you now trap students and faculty inside a school with no way of breaking out through the windows.

Armoured One's Solution

We recommend Horseheads Central School District use Armoured One's 300 and 400 series security laminates on existing windows. These laminates, when applied to glass makes existing windows smash resistant, bullet-resistant, and bomb-resistant, depending on thickness of windows. There is no construction cost, since these laminates are applied on the existing glass from the inside. Our certified technicians install the laminates and anchor it to only the glass that is tempered. Applying Armoured One's 300 and 400 series security laminates cost about 75% to 85% less than installing bulletproof glass. The laminate is applied to the glass from the inside, if a fire should take place, students and faculty can break the security laminate from the inside.



"The number of active shooter incidents has increased over the past 10 years. Statistically for 2014, there is one school shooting for every ten days.



ARMURED

Standing the Best Ahead

Horseheads
Central School District

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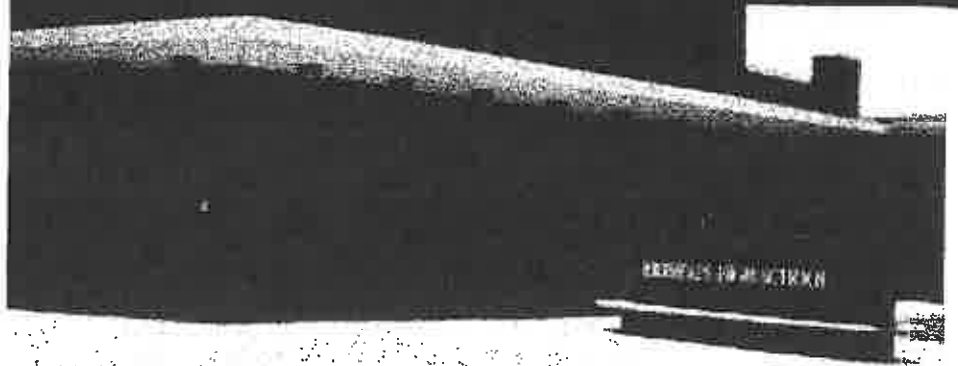
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Horseheads CSD: High School

Scope of work:

We are focusing on phase 1 of securing existing glass. We are recommending our 300 Series and 400 series security laminate with anchoring on existing glass.

Exit 1 Doors	\$5,782.50
400 Series AO20mil Clear Security Laminate with anchoring.	
Exit 1 Windows	\$4,345.50
400 Series AO20mil Clear Security Laminate with anchoring.	
Exit 3	\$510.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 4	\$2,346.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 5	\$837.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 6	\$1,195.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 9	\$1,630.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 10	\$2,127.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 11	\$424.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 12	\$424.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 13	\$424.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 14	\$1,652.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 15	\$488.50
300 Series AO14mil Clear Security Laminate with anchoring.	



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Slaying One Step Ahead

Horseheads
Central School District

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Horseheads CSD: Intermediate School & Middle School

Exit 1.....	\$3,105.00
400 Series AO20mil Clear Security Laminate with anchoring.	
Exit 2.....	\$1,212.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 3.....	\$1,212.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 4.....	\$233.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 5.....	\$233.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 6.....	\$1,162.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 7.....	\$807.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 8.....	\$233.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 9.....	\$233.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 10.....	\$3,324.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 11.....	\$246.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 16.....	\$287.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 18.....	\$722.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 20.....	\$1,872.50
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 21.....	\$739.00
300 Series AO14mil Clear Security Laminate with anchoring.	
Exit 22.....	\$494.00
300 Series AO14mil Clear Security Laminate with anchoring.	



ARMOURED

Shield One Stop Armory

Horseheads
Central School District

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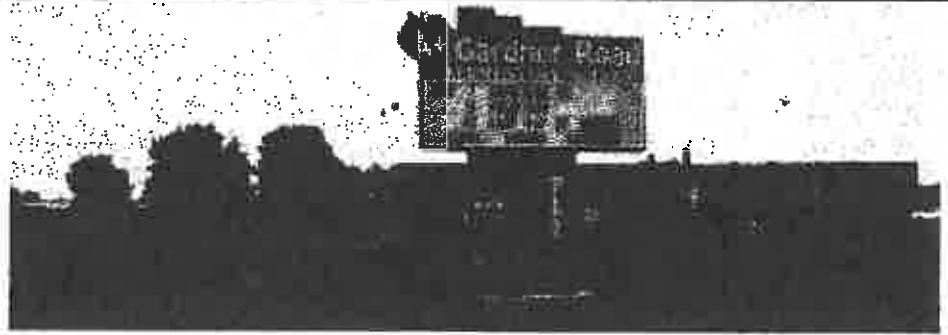
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Horseheads CSD: Gardner Road Elementary

Main Entrance.....\$4,960.50
400 Series A020mil Clear Security Laminate with anchoring.

Rear Left Exit.....\$2,282.50
300 Series A014mil Clear Security Laminate with anchoring.

Rear Center Exit.....\$2,282.50
300 Series A014mil Clear Security Laminate with anchoring.

Rear Right Exit.....\$2,282.50
300 Series A014mil Clear Security Laminate with anchoring.

Side Right Exit.....\$1,605.00
300 Series A014mil Clear Security Laminate with anchoring.

Side Left Exit.....\$1,605.00
300 Series A014mil Clear Security Laminate with anchoring.

Cost for phase 1 at Horseheads Gardner Road Elementary.....\$15,018.00
Armoured One 10% Discount.....\$1,501.80
Final cost for phase 1 at Ridge Road Elementary.....\$13,516.20

Cost for phase 1 at Horseheads CSD.....\$120,548.50
Armoured One Discount.....\$12,054.85
Final Cost For Horseheads CSD.....\$108,493.65