

Encl. #09.17  
March 23, 2017

RESOLVED, that the Horseheads Central School District Board of Education awards the contract identified on the attachment; award the bid to Finger Lakes Technology Group (FLTG) for the base bid for the Horseheads Central School District Wide Technology Project, Hunt project #1923-022.

3/16/2017

Horseheads Central School District  
Attn: Katy Buzzetti  
1 Raider Lane  
Horseheads, NY 14845

**Re: Horseheads Central School District  
Technology Upgrades Project  
HUNT 1923-022**

Ms. Buzzetti:

On March 15<sup>th</sup> 2017, the Horseheads Central School District reviewed technology installation proposals for network installation services for the network switch upgrade and wireless equipment upgrade.

Three proposals were received from Annese & Associates (Annese), Finger Lakes Technology Group (FLTG) and SMP Corp. A Tabulation of the Bids is listed below for your reference.

Company	Base Bid	Alternate #1	Alternate #2
FLTG	\$34,312	\$0	\$4,508
SMP Corp.	\$80,012	\$1,486	\$2,374
Annese	\$112,624	\$3,684	\$1,030

HUNT has reviewed the proposals with the vendors to find all required components provided. In addition, HUNT has worked with FLTG & Annese on prior projects in the GST BOCES region. We do not have any performance concerns at this time.

Based on the above proposed numbers, I professionally recommend the Horseheads Central School District award this technology proposal to FLTG for Thirty-Four Thousand Three Hundred and Twelve Dollars (\$34,312). It is NOT recommended that either alternate #1 or #2 are accepted.

Sincerely,

HUNT ENGINEERS, ARCHITECTS, LAND SURVEYORS & LANDSCAPE ARCHITECT, DPC



Ryan Garrison  
Director of Technology  
Hunt Engineers, Architects & Land Surveyors